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## Enterprising Manukau Business E-News

June 2010

Dear Janice

Welcome to the June edition of Enterprising Manukau's Business E-News. Be sure to join us for the Great Economic Debate in July, we have lined up some of the best commentators in the business, so it promises to be a lively event. You will find more information on the debate, along with the last call to get your entry in for the Westpac Manukau Business Excellence Awards in this edition.

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## Join us for the Great Economic Debate



We have lined up some of the best commentators in the business, including Fran O'Sullivan, Jenni McManus, Ganesh Nana, Sue Bradford and John Walley. Our guest panellists will thrash out the issue "Is the current Government on the right track to close the gap between New Zealand and Australia?"

The annual Great Economic Debate on Monday 5 July promises to be a lively evening of debate.

[Click here to secure your complimentary seat >>](#)

## Last call for entries



Companies keen to enter the Westpac Manukau Business Excellence Awards – arguably the most prestigious business awards in the country – have until 1 July 2010 to submit their entry.

The finalists will be announced at the Finalists' Function at Villa Maria Estate on 28 July, followed by the grand finale on 17 September.

[Read the full story >>](#)

## Young Entrepreneurs Dream wins them Top Award



ABC Dreams, from Macleans College, win First Place at the Lion Foundation Young Enterprise Scheme Oral Business Planning Presentation finals for Counties Manukau.

The Young Enterprise Scheme (YES) is where young entrepreneurs put their creativity into practice. As directors of their own company, students are challenged to develop a business plan and execute that plan for real, making their own decisions and managing risk. The YES is about experiencing business in the widest sense.

[Read the full story >>](#)

## New Zealand Trade Centre Export Opportunities



The New Zealand Trade Centre (NZTC) is a centre for international buyers to view products that are available for export from New Zealand.

The NZTC is a permanent exhibition of over 2000 New Zealand Products for export and is located in the heart of Auckland City. There are a number of opportunities within the Manufacturing, Food and Beverage Sectors from recent visitors to the NZTC.

[Read more >>](#)

## Company Rescue Team



As a sign of these times, we are seeing businesses under pressure. As a result, Enterprising Manukau has put a Company Rescue Team in place to assist small to medium businesses that are at risk.

This is a practical response, based on experienced business people volunteering time to assist stressed and distressed businesses make decisions and connections in a time of need.

For those who need support, please contact Enterprising Manukau on 2622244 or email [companyrescue@em.org.nz](mailto:companyrescue@em.org.nz) for confidential and practical support.

## Book your stand at the next Pacific Trade Conference & Expo



The New Zealand Pacific Business Council (NZPBC) will be hosting the Pacific Trade Conference & Expo in Auckland 21st - 22nd September 2010. The event will include a conference programme that has a core focus on infrastructure in the Pacific. The trade exhibition will include the following sectors: construction, mining, freight and logistics, energy, telecommunications, alternative energy, disaster management, education, defence forces, fishing and aquaculture.

The event will benefit a range of organisations across the Pacific, Australia and New Zealand, in both the public and private

sectors.

[Further information or to book your stand click here >>](#)

## Research and development means expansion for small NZ company

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The directors of Bellows Company Ltd, Becky and James Leuchars, have been quietly manufacturing bellows to machine builders for 16 years.

2010 has been a big year for Bellows Company. The drop in sales in 2009 meant either close shop or advertise and reach the wider market. To do this they have had to commission the design and build of machinery to automate the bellows making process. This machinery will be a world first.

[Read the full story here >>](#)

## Westpac Weekly Commentary

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Recent and upcoming data should largely serve to confirm the story that the New Zealand economy was going through a rebalancing phase in the early part of this year, with subdued consumption but strong export-oriented production.

[Read more >>](#)

## EMA Courses

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In partnership with the Employers and Manufacturers Association, we conduct a series of training courses.

These high quality training courses, hosted at our premises in Manukau, have been selected to meet the specific needs of businesses in Manukau and surrounding areas and will be delivered by highly regarded training consultants and EMA's own trainers.

Upcoming courses include:

22 & 23 June - Health & Safety Rep Training Stage 1

[Read more >>](#)

## AUT Centre for Innovative Leadership - Leadership Week

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The Centre for Innovative Leadership at AUT University enters its second year of operation, and continues to challenge leaders to consider 'what makes you a leader?'. Offering a fresh perspective on leadership, our courses are designed to develop your authentic leadership.

As part of Leadership Week, the Centre for Innovative Leadership

is offering a number of courses, including:

- What is Authentic Leadership?
- Strategic Thinking for Leaders Workshop
- Authentic Leadership Workshop

[More information >>](#)

## UCONZ Presents ICT Innovations



What could your organisation achieve through partnering with New Zealand's top researchers?

Find out at ICT Innovations, where seven universities will be showcasing their leading edge Information and Communication Technology innovations including: - Health IT, Software & Applications, Embedded Systems, Robotics, A.I. & Knowledge Engineering, Telecommunications, Power systems, Computing and Supercomputing, Data mining.

[Click here to register >>](#)

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